## City of Milpitas Approved Minutes Telecommunications Commission March 26, 2015

I. Call to Order & Roll Call:

Telecom Chair Albert Alcorn called the special commission

meeting to order.

<u>Members Present</u>: A. Alcorn, D. Gupta, E. Bautista, A. Bao (Alt 1), S. Tang(Alt. 2

I.S. Staff: M. Luu, E. Pasion

City Council:

<u>Members Absent,</u> K. Bohan, S. Singh, N. Gupta, H. Tran, W. Lam, I. Munir

II. Pledge of Allegiance:

The members of the Commission recited the Pledge of

Allegiance.

III. Announcements:

Staff reminded the members of the April 25 All Commissioners

Brunch.

IV. Approval of the Agenda:

Motion to approve the agenda as submitted.

M/S

D. Gupta / E. Bautista

Ayes: 5

V. Approval of the Minutes:

Motion to approve the minutes for March 16, 2015.

M/S

D. Gupta / E. Bautista

Ayes: 5

VI. Citizen's Forum:

No comments made from the public.

## VII. New and Continued Business:

1. Wi-Fi Wireless Discussion.

Chair Albert Alcorn requested the members of the telecom commission to conduct a special meeting to discuss and review the overall merits of the proposed new Wi-Fi Wireless Inc. Milpitas wi-fi network. The commission was given a presentation at their March 16<sup>th</sup> meeting. The commissioners will determine whether a formal recommendation of support will be sent to the Milpitas city council.

Mr. Derek Huerta of Wi-Fi- Wireless, Inc. was seeking approvals to building a proposed high-speed Wi-Fi network, within a fiber

optic broadband delivery infrastructure, throughout the city of Milpitas. He noted that Wi-Fi Wireless Inc. would be partnered with Ericsson wireless network equipment that would be deployed throughout the Milpitas area.

Vice Chair D. Gupta was concerned regarding return on investment of the project and the possibility of financial failure if the Wi-Fi Wireless Inc. business model did not meet its goals. Mr. Huerta noted that there would be an establish escrow account or a performance bond prior to starting business with the City of Milpitas.

Commissioners S. Tang asked how would customer issues be handled and who would be the primary contact in the event of support or technical issues. Mr. Huerta noted that Ericsson would provide the tech support and be point of contact at their network operations center. He added that there would be a designated website for this contact information once the Milpitas wireless network is operational. Vice Chair D. Gupta noted that outreach can also be used through the use of the Milpitas utility billing monthly mailings to better provide information to customers. Commissioner Bautista also added that the city could provide outreach via the city's web page and through local media announcing that the Milpitas wi-fi service is back in service.

Commissioner Anh Bao asked of the minimum goals to meet for the initial start up costs and profitability. Mr. Huerta noted the main goal would be to establish a city wide WiFi network. The contract with the City proposes a 20 year agreement. The first 10 years plans for two 5 year renewals based on projected revenues and then profit sharing with the City of Milpitas would then be initiated.

Chair Alcorn asked what the plans were for future upgrades to the network. Mr. Huerta noted that it would maintain its network for web access then develop a cutting edge service for future growth and development.

Commission S. Teng asked when this new WiFi network will rollout. Mr. Huerta noted that the goal would be for next early 2016 for a partial deployment before Super Bowl 50 is held.

Chair Alcorn asked about the possibility of providing fiber connectivity to the home and whether it was a feasible. Mr. Huerta noted that it would be similar to the Google Cities business plan. He speculates that it would cost \$80/month with \$300 with installation fee. He added that the prospects of high-speed fiber optic cable to the home could happen within five years from the start of the project.

Chair Alcorn asked the commission for a motion of support to the proposed Milpitas wireless network to be implemented by Wi-Fi Wireless Inc. and that they work closely with city staff in its preparation for approval to the city council.

Motion to strongly recommend approval of the Wi-Fi Wireless Inc. project to the city council for review and consideration for approval.

M/S D. Gupta / E. Bautista Ayes: 5

## VIII. Adjournment of Meeting:

Next meeting will be Monday, April 20, 2015, at Milpitas City Hall.